



MISSION STATEMENT

- Lobby provincial and federal legislative issues affecting the industry
- Help establish uniform standards within the industry for efficient information processing
- Provide an effective forum for networking and relationship building among members, insurance companies and industry vendors

PURPOSE

- An industry association that will work along side with our members to stay abreast of change and effectively implement them – compliance and regulatory tracking and updates
- Work alongside carrier members in order to identify their expectations, which will require change in structure and focus within MGA operations – addition of carrier liaison role
- A knowledge and education center, tools – CAILBA Information Series, access to vendors, contacts, and publications
- Latest updates on technology in the industry to help MGAs in this constant changing economy – technology road map, CLIEDIS and CITS
- Share ideas, best practices across Canada – collaboration with Quebec Association
- Collaborate in order to better the industry – debt monitoring system
- Unity in the MGA community – working groups, surveys

MEMBERS

MGAs across Canada
Carriers
Solution Providers

All equally important

BENEFITS

Single voice for the MGA across Canada
Updates on current events; regulation, technology, best practices
DMS – Debt Monitoring System
Platform to raise issues/concerns and get responses

WHY JOIN

“HUB Financial joined CAILBA because we recognized that change was coming quickly to our industry and that the best way to stay abreast of the changes was through an industry association. Carriers are expecting more and more from distribution and these expectations will require a change in structure and focus within MGA operations. We believe that working with our carrier partners through an industry association is the best way to effectively implement that change.”

– Terri DiFlorio
President, HUB Financial Inc., HUB Capital Inc
President, CAILBA